

**ECONOMIC RISK TO BENEFICIARIES IN NOTIONAL DEFINED  
CONTRIBUTION ACCOUNTS (NDCs)**

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**FUNDACIÓN DE LAS CAJAS DE AHORROS**  
DOCUMENTO DE TRABAJO  
Nº 192/2004

De conformidad con la base quinta de la convocatoria del Programa de Estímulo a la Investigación, este trabajo ha sido sometido a evaluación externa anónima de especialistas cualificados a fin de contrastar su nivel técnico.

ISBN: 84-89116-07-5

La serie **DOCUMENTOS DE TRABAJO** incluye avances y resultados de investigaciones dentro de los programas de la Fundación de las Cajas de Ahorros.

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# ECONOMIC RISK TO BENEFICIARIES IN NOTIONAL DEFINED CONTRIBUTION ACCOUNTS (NDCs)\*.

Carlos VIDAL-MELIÁ<sup>1</sup>, Inmaculada DOMÍNGUEZ-FABIAN<sup>2</sup> and José Enrique DEVESA-CARPIO<sup>1</sup>

## ABSTRACT (28-Jun-05)

This paper aims to quantify the *aggregate economic* risk to which beneficiaries would be exposed if a retirement pension system based on notional account philosophy were introduced. We use scenario generation techniques to make projections of the factors that determine the real expected internal rate of return (IRR) and the expected replacement rate (RR) for the beneficiary according to sixteen retirement formulae based on the most widely accepted rates or indices. We then apply the model to the case of Spain. Our projections are based on Herce and Alonso's macroeconomic scenario 2000-2050 (2000) and include information about the past performance of the indices and the time period the forecast is to cover. The results of the IRR calculation - average value, standard deviation and value-at-risk (VaR) - are analyzed both in objective terms and for different degrees of participants' risk aversion.

**JEL:** H55, J26.

**KEYWORDS:** Internal Rate of Return (IRR), Pay-as-you-go, Retirement, Spain.

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\* The authors would like to thank Celia Aragón of the University of Valencia for her help in finding data, and Pierre Devolder, Peter Hall, Ana Lejárraga-García and Salvador Valdés-Prieto for their useful suggestions and comments. The comments and suggestions made by the journal's anonymous referees were especially helpful. A preliminary version of this paper was presented at the XI Foro de Finanzas in Alicante, Spain. Any errors are due entirely to the authors.

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# ECONOMIC RISK TO BENEFICIARIES IN NOTIONAL DEFINED CONTRIBUTION ACCOUNTS (NDCs)

## 1.-INTRODUCTION

According to Hoskins (2003), we are indeed living in a “pension reform era”, and there is no evidence that the pension reform debate is diminishing. On the contrary, it is only just beginning to heat up in certain parts of the world, for example the Caribbean, the Gulf States and parts of Asia and Africa. The race to reform pension systems in many countries over the last few years has been such that, as Valdés-Prieto (2002) points out, the problems of pension reform have begun to dominate economic policy. The main pension reforms<sup>3</sup> proposed and applied can be summarized as parametric reforms of the pay-as-you-go (PAYG) system, changes to other (mainly capitalization) systems, and systems combining capitalization and PAYG, as proposed chiefly by the World Bank. Reform trends championed by the main international organizations can be found in papers by Gillion (2000), Holzmann (2000) and Queisser (2000).

One of the most important recent innovations in public pension reform has been the introduction of so-called “notional defined contribution accounts” (NDCs) in some countries, namely Brazil<sup>4</sup> (1999), Italy (1995), Latvia (1996), Mongolia (2000), the Kyrgyz Republic (1997)<sup>5</sup>, Poland (1999) and Sweden (1999). According to Williamson (2004), other countries such as China and Russia are also seriously thinking about introducing them. This type of retirement formulation is considered suitable for those countries where, due to special demographic or political conditions, it is difficult to introduce an at least partial accumulation of funds. The system establishes an analogy between the PAYG and capitalization systems by incorporating actuarial and financial instruments used in the capitalization system into the PAYG system. According to Valdés-Prieto (2000), this strengthens the long-term financial solvency of the PAYG system but increases the uncertainty surrounding the pension to be received by the beneficiary<sup>6</sup>.

This paper will concern itself with estimating the *aggregate economic* risk the beneficiary would be exposed to if a retirement pension system based on NDCs were to be introduced. We will not be measuring the political risk of NDCs, and although the demographic risk will not be analyzed directly either, it is taken into account implicitly when considering a number of indices used to calculate the formula for obtaining the retirement pension.

The estimated *aggregate economic* risk to the beneficiary is applied to the case of Spain, though the model put forward is equally valid for any country. The European Union<sup>7</sup>, the World Bank and the OECD along with various researchers<sup>8</sup> have all strongly recommended an in-depth revision of the Spanish public pension system. All are agreed that, at least in the long term, the financial sustainability of the system is seriously at risk. One valid possibility could be the introduction of

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<sup>3</sup> Information relating to the reforms carried out, by area or by country, can be found in papers by Boldrin et al. (1999), Börsch-Supan et al. (1999), Devesa and Vidal (2001), Fox and Palmer (2000 and 2001), Holzmann (2004), Holzmann et al. (2003), Lindeman et al. (2001), Müller (2001a, 2001b and 2003), Palacios and Pallarés (2000), Schwarz and Demirguc-Kunt (1999), and the Social Security Administration (1999).

<sup>4</sup> This is not exactly a notional accounts system.

<sup>5</sup> The Kyrgyz Republic’s scheme, Palmer (2004), is incompletely designed regarding the rate of return, although given the long transition period, there is certainly time to improve the system design.

<sup>6</sup> This happens because it is a defined contribution system.

<sup>7</sup> A survey of the most recent papers by various international organizations can be found in the paper by Rother et al. (2003).

<sup>8</sup> Alonso and Herce (2003), Barea and González-Páramo (1996), Bonin, et al. (2001), Devesa et al. (2000 and 2002), Durán and López-García (1996), Gil and Patxot (2002), Herce (1997 and 2001), Herce and Pérez (1995), Herce and Alonso (2000a and 2000b), Jimeno (2003, 2002 and 2000) Jimeno and Licandro (1999), Mateo (1997), Meneu (1998), Montero (2000), and Piñera and Weinstein (1996).

notional accounts, as suggested by Vidal and Domínguez (2004) and Devesa and Vidal (2004). The latter have studied the effect that the introduction of various notional retirement formulae similar to those actually applied in some countries would have had in Spain. They concluded that it would have noticeably decreased the amount of the pensions currently being paid, which are based on a traditional defined benefit formula. The real IRR expected from contributions would also have decreased from around 5.7% to less than 2.6% under any of the formulae applied. These values are more in line with the 3.6% real average growth of the gross domestic product (GDP) in Spain over the last forty years (1963-2002), which should undoubtedly be the benchmark to aim at for the system to be financially sustainable in the Samuelson sense.

In the next section we will define the concept of NDCs. In the third section we set out the projection model, which includes information obtained from Herce and Alonso's macroeconomic scenario 2000-2050 (2000), information about the past performance of the indices, and information relating to the time period the projection is for. In the fourth section we use scenario generation techniques to present projections of the expected IRR for the beneficiary using sixteen notional retirement formulae linked to the growth rate of a number of indices such as the retail price index (RPI), the GDP, the average earnings index (AEI), and the total Social Security contributions index (TSSCI). The results of the IRR calculations - average value, standard deviation and value-at-risk (VaR) - are analyzed both in objective terms and for different degrees of participant's risk aversion via a function that relates the average, the variance and a risk aversion coefficient. The paper ends with the main conclusions reached.

## **II.-THE NOTIONAL DEFINED CONTRIBUTION ACCOUNTS (NDC) MODEL**

A notional account is a virtual account in which the contributor's individual contributions are collected along with the fictitious returns these contributions generate throughout the contributor's working life. Returns are calculated according to a notional rate, which could be the growth rate of the GDP, of average earnings, the wage bill, the income from total Social Security contributions, etc. When people retire they receive a pension based on the accumulated notional fund, the specific mortality rate for the cohort retiring that year, and the notional rate used.

At first sight notional defined contribution plans appear to be just an alternative way of calculating the amount of retirement pensions. The account is called notional because it exists only on paper. Money is not deposited in any real account. Nevertheless, the amount of the pension is based on the fund accumulated in the notional account. Contributions made to notional accounts are capitalized at a notional rate of return. This hypothetical return is normally linked to some external index set by law. Whatever the index used, the contributions are capitalized at a hypothetical rate of return, although this is expressed only on paper.

The conversion factors are not based on the same elements used by insurance companies, since no annuity is actually bought from an insurer. The factor used in these systems is a mechanism for converting the accumulated fund into a lifetime annuity. Nevertheless, this calculation has a real impact since it determines the pension that will actually be paid to the beneficiaries when they become pensioners at retirement age.

To summarize, NDCs tie benefits closely to individual contribution history over an entire working life, but they credit those contributions with a notional interest rate instead of a market return. As mentioned above, NDCs contain no real capital that can be claimed at retirement as a lump sum or used to purchase an annuity in the private market. Instead, at the time of retirement the government converts the notional account balance into an annuity on the basis of cohort life expectancy, then finances this benefit on a PAYG basis.

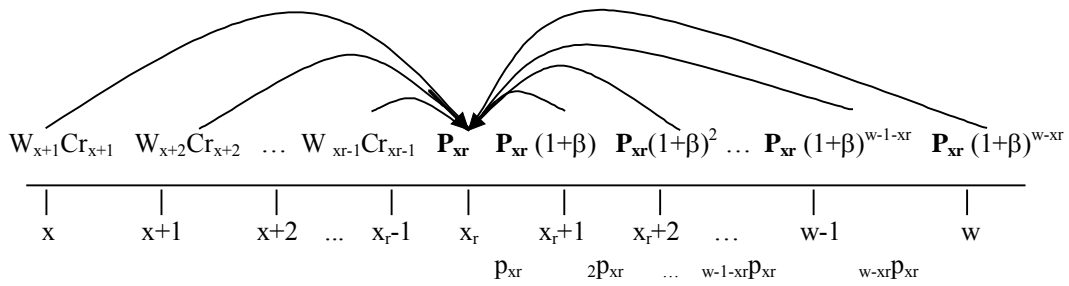
**Table 1: Main features of the countries selected with notional defined contribution accounts.**

Features/Countries	BRAZIL (1999)	ITALY (1995-1997)	LATVIA (1996)	POLAND (1999)	SWEDEN (1998-1999)
<b>Current pension system structure</b>	<p>Two-pillar system:</p> <p>1.-Mandatory defined contribution (31%) pay-as-you-go system and notional retirement formula for private sector employees. Traditional pay-as-you-go with many privileges for civil servants.</p> <p>2.-Complementary capitalization system organized through companies (moderately developed).</p>	<p>Two-pillar system:</p> <p>1.-Mandatory pay-as-you-go system with defined contributions (33%) and notional retirement formula.</p> <p>2.-Incipient company-based complementary capitalization system.</p>	<p>Three-pillar system:</p> <p>1.-Financed by pay-as-you-go, organized through notional accounts (20%).</p> <p>2.-Mandatory, comprising individual capitalization accounts, begun in 2001 and will grow in importance.</p> <p>3.- Voluntary, based on group plans, at present barely developed.</p>	<p>Three-pillar system:</p> <p>1.- Mandatory pay-as-you-go with notional philosophy (12.22%).</p> <p>2.- Mandatory capitalization, less important at the start (7.3%).</p> <p>3.- Voluntary capitalization.</p>	<p>Three-pillar system:</p> <p>1.-Financed by pay-as-you-go, organized through notional defined contribution accounts (16.5% of contributions)</p> <p>2.-Mandatory, comprising individual capitalization accounts (2.5%).</p> <p>3.-Complementary, though very widespread, based on employer schemes.</p>
<b>Notional rate of return on contributions</b>	Endogenous rate according to years contributed and retirement age.	Five-year average based on nominal GDP growth rate.	Growth rate of the covered wage sum.	75% of the covered wage sum.	Covered contributions per participant + automatic balancing
<b>Main features of the retirement pension formula in pillar 1</b>	Average of the 80% highest salaries, adjusted for inflation, divided by common life expectancy, multiplied by an implicit financial factor which depends on retirement age, number of contributions and contribution rate. Annual review of mortality tables.	Standard formula with conversion factor which includes survivor contingency. Retirement age from 57. Real interest rate of 1.5%. Ten-year review of mortality tables.	Standard formula, similar to Equation 2, with common mortality tables, guaranteed minimum pension at 62, and contributions credited for certain periods.	Standard formula, similar to Equation 2, with common mortality tables, guaranteed minimum pension at 60 for women and 65 for men, and contributions credited for certain periods.	Standard formula with common mortality tables, guaranteed minimum pension at 61 and contributions credited for periods of unemployment, sickness and temporary incapacity. Real rate of interest 1.6%.
<b>Notional rate for pensions</b>	Retail price index.	Retail price index.	Combination of price index and salaries.	Retail price index plus 20% of real wage growth, the latter by ad hoc political decision	Retail price index plus/minus an adjustment for the difference between the real growth in salaries and that predicted.
<b>Transitional measures</b>	Yes, gradual application due to deficiencies in contribution records.	Yes, three retirement scenarios are superimposed: Amato Scheme, pro rata scheme and Dini Scheme (entry into labor market from 1-01-96). Will be fully functioning in 2035.	Yes, visible mainly in the way the initial notional capital is determined. Problem with unreliable records.	Yes, the new formula for calculating pensions will not be fully in force until 2014 for men and to a certain extent from 2009 for women.	Yes, the new formula will only be applied 100% to those born from 1954. Will be fully in force before 2020.
<b>Source: Chlon and Gora (2003); Gronchi and Nistico (2003); Palmer (2004) and Vidal et al. (2002).</b>					

Table 1 gives a brief analysis of the most relevant aspects applied in various countries where retirement formulae based on the notional model have been introduced. It compares how the pension systems are organized, the notional rates of return applied to capitalize the contributions, the basic features of the retirement pension formulae, how pensions in payment are adjusted, and the measures that each country has established for making the transition from a defined benefit to a defined contribution system.

Although the theory behind the notional account system seems clear, there is no single formula to be applied. Each country has “designed” one mathematical expression to calculate the notional amount accumulated for each individual and another one to determine their pension.

From the actuarial point of view, the notional accounts model follows the assumption that the contributor has actually reached retirement age, and therefore the contributions are made in reality and the pension will be received by him every year if he survives, as can be seen in Diagram 1.



**Diagram 1: The notional accounts model**

$W_t \cdot Cr_t$  denotes the contributions made by the individual at age  $t$ . These are valued at a particular rate at age  $x_r$  (time of retirement). The total contributions give entitlement to an indexed lifetime annuity that the individual will receive during his retirement, with the initial pension being  $P_{x_r}$ . At moment  $x_r$  the value of the actuarial pension is calculated by matching the contributions made during working life to future benefits. In this way the equation fulfills financial and actuarial principles.

Following the above procedure, the general formula for calculating the pension will be obtained by matching, at moment “ $x_r$ ”, the accumulated notional fund ( $K$ ) with the current actuarial value of the expected pension due:

$$\overbrace{\sum_{t=x_e}^{x_r-1} Cr_t \cdot W_t \prod_{i=t}^{x_r-1} (1+r_i)}^K = P_{x_r} \underbrace{\sum_{t=x_r}^w \frac{(1+\beta)^{t-x_r}}{[(1+\rho)]^{t-x_r}}}_{G=\frac{1}{g}} = P_{x_r} \ddot{a}_{x_r}^\beta = P_{x_r} \frac{1}{g} \quad [1.]$$

where:

$x_e$  : Age of the individual on entering the labor market.

$Cr_t$ : Contribution rate at moment  $t$ ,

$\omega$ : Age limit on the mortality table.

$W_t$ : Salary or contribution base at moment  $t$ ,

$\rho$  : The technical interest rate used.

$r$ : Annual rate used to capitalize the contributions,  
 $r_i$ : Annual rate used to capitalize the contributions during period  $i$ ,  
 $\beta$ : Annual rate used to determine the initial pension,  
 $P_{x_r}$ : Pension at retirement age " $x_r$ ",  
 ${}_{t-x_r}p_{x_r}$ : Probability that an individual aged " $x_r$ " will reach age " $t$ ", or will live " $t-x_r$ " more years.  
 $\ddot{a}_{x_r}^\beta$ : Present value of a life annuity due of 1 per year, while " $x_r$ " survives, increasing at the accumulative annual rate of  $\beta$ , with " $I$ " being the technical interest rate used.  
 $K$ : Accumulated notional account.  
 $G$ : Inverse of the conversion factor.  
 $g$ : Conversion factor.

The unknown factor of equation 1 is the amount of pension that the worker will receive at the moment of retirement. This is because the later amounts are obtained by adjusting the initial pension in line with the rate chosen. We find the value of the pension at retirement age:

$$P_{x_r} = \frac{K}{G} = g K = g \sum_{t=x_r}^{x_r-1} C_{r_t} \cdot W_t \prod_{i=t}^{x_r-1} (1+r_i) \quad [2.]$$

where:

$g$ :  $g$ -value, predetermined conversion factor, which is equal to the inverse of the actuarial pension defined previously:

$$g = \frac{1}{\sum_{t=x_r}^w \frac{(1+\beta)^{t-x_r}}{[(1+\rho)]^{t-x_r}} \cdot {}_{t-x_r}p_{x_r}} = \frac{1}{\ddot{a}_{x_r}^\beta} \quad [3.]$$

On the other hand, if pension adjusting policy were designed in such a way that there was perfect indexation of pensions to the growth rate of the relevant variable,  $(1+\beta) = (1+\rho)$ , then the discount factor is equal to the unit, and so the conversion factor becomes the inverse of life expectancy at retirement age plus the unit:

$$g = \frac{1}{\sum_{t=x_r}^w {}_{t-x_r}p_{x_r}} = \frac{1}{1+e_{x_r}} \quad [4.]$$

This demographic parameter would therefore appear explicitly in this extraordinarily transparent pension formula.

From the point of view of the system as a whole, according to Valdés-Prieto (2000), it is only with very strong restrictive conditions (constant productivity growth and a set demographic level) that automatic short-term financial sustainability can be maintained with an NDC system. This is logical since the financial system is still PAYG. Its financial viability has to be supported by known conditions based on the growth in number of contributors and real salaries, and according to Settergren and Mikula (2004), by other not so well known conditions such as changes in mortality patterns. Valdés-Prieto (2000) shows that, even when applying the most favourable formula, notional accounts systems can only achieve this in a rather unrealistic steady state. Hence notional account systems always need to have other financial adjustment mechanisms - such as government guarantees and repeated recourse to legislation - imposed in the same way as traditional benefit systems, or according to Settergren (2001), special measures such as automatic adjustment mechanisms.



Lastly, as Brooks and Weaver (2004) point out, the complexity of NDCs creates great opportunities for politicians to conceal benefit retrenchment, while automatic adjustment mechanisms based on economic and demographic trends absolve politicians of responsibility for potential benefit reductions in the future.

### III.-FORECAST AND SIMULATION MODEL

Given the basic aim of this paper - to quantify the risk any beneficiary entering the labor market would be exposed to if a retirement pension system based on notional accounts were introduced - very long-term projections of macroeconomic variables will have to be made, since the projection period under consideration covers from the time a generation of 25-year-olds enters the labor market until the last pensioner dies, approximately 75 years later (depending on the mortality table used). As Herce and Alonso (2000) point out, establishing a macroeconomic scenario for 2050 is even more difficult than making demographic projections. Judging by the way the Spanish economy has changed over the last fifty years; any forecast for the next fifty is bound to be highly debatable. The complexity of economic reality makes economic forecasting an inherently difficult exercise, and this difficulty is reflected in the high level of uncertainty that normally accompanies it. Bearing this in mind, the logical attitude should be to try to adequately define the uncertainty rather than ignore it and give a false impression of rigor and accuracy.

The aim is not so much to estimate the future value of the parameters, but rather to evaluate the consequences for the beneficiary of a notional accounts system in an uncertain environment where the variables influencing the system follow different behavior patterns. For this reason no econometric model is estimated and a more simplistic model is used. The work is based on a more intuitive model generated by the discrete form of an additive Brownian behavior of the parameters, without affecting its including information about the past performance of the parameters.

According to Devolder (1993), the model used to obtain different tracks of behavior for the relevant indices (macroeconomic variables) is the following<sup>9</sup>:

$$I_t^s = \mu_{I,t} \pm \lambda^s \sigma_I \sqrt{t} \quad [5.]$$

$\forall I = \text{RPI, GDP, AEI, TSSCI}$

where:

$I_t^s$  : Value of arithmetic rate of index "I", in period "t" and under scenario "s".

$\mu_{I,t}$  : Average value of the arithmetic rate of index "I" in period "t".

$\lambda^s$  : Parameter generating scenario "s".

$\sigma_I$  : Typical deviation of arithmetic rate of index "I".

RPI : Arithmetic rate of annual variation in retail prices.

GDP : Arithmetic rate of annual variation in gross domestic product.

AEI : Arithmetic rate of annual variation in average earnings.

TSSCI : Arithmetic rate of annual variation in total Social Security contributions.

This formulation is suitable for making forecasts, since:

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<sup>9</sup> Work has also been done with a formula that responds to a geometric Brownian motion:  $I_t^s = \mu_{I,t} \exp\left[-\frac{\sigma_I^2}{2}t \pm \lambda^s \sigma_I \sqrt{t}\right]$ . However, since these are very long-term forecasts, the effects of the positive scenarios are overrated while the effects of the negative scenarios are undervalued. With the geometric model, if the starting point is a positive value, then negative values can never be arrived at. This is unreal since negative growth rates of the GNP or nominal salaries could exist in very unfavorable scenarios.

- 1) Information based on Herce and Alonso's macroeconomic scenario 2000-2050 (2000) is included, reflected in the model through parameter  $\mu_{I,t}$ . In other words it is interpreted as the average value of the arithmetic rate of index in question for each of the periods analyzed. This value includes the behavioral trend of the parameter.
- 2) Information about the past performance of the indices is incorporated through parameter  $\sigma_I$ , which gives information on the typical deviation of the average rate of index in the historical series analyzed.
- 3)  $\lambda^s$  is a parameter generating the different scenarios.
- 4) With regard to long-term relationships, we suppose a perfect correlation between all the economic factors, and for this we use the same value of parameter  $\lambda^s$  for all the different indices. For instance, if the GDP is high for one scenario, then so is the RPI.
- 5) Finally, information relating to the period of time the projection is made for is included through term  $\sqrt{t}$ . This assumption is in relation to assumption 2, because we are working with linear variance and independent increments.

The model enables projections, known as scenarios, to be made of the behavior of the parameters. Each of these scenarios,  $\forall s = 1, 2, \dots, S$ , has an associated probability of occurrence equal to  $p^s$ ,  $p^s > 0$  y  $\sum_{s=1}^S p^s = 1$ . There are two ways of working with scenarios:

- 1) those obtained through a distribution where a series of random numbers are generated; or
- 2) those that follow a distribution whose different parameters are known.

In the first case the optimal number of random number scenarios according to Mulvey and Ziemba (1998) is around 10,000 simulations. In the second case the number is lower, and so the simulation is much easier. Scenarios generated as in the second case are used in this paper.

The most relevant data and assumptions when carrying out a simulation are as follows:

- 1) Number of scenarios  $S=20$
- 2) Values of the generating parameter: identical increases and decreases relative to the average value have been assumed.

s	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
$\lambda^s$	.01	.02	.03	.04	.05	.06	.07	.08	.09	.1	-.01	-.02	-.03	-.04	-.05	-.06	-.07	-.08	-.09	-.1

- 3) Probability of each scenario: a distribution that assigns a greater probability of occurrence to those values closer to the average has been assumed<sup>10</sup>. Tests have also been carried out with two more distributions in order to test the sensitivity of the results to the distribution used in generating the scenarios: 1.-Uniform distribution. 2.-Negative-biased distribution, assigning greater probability of occurrence to the scenarios that assume a decrease with respect to the average. The numerical results obtained are very similar to the uniform distribution, with the same classification order maintained. With the negative-biased distribution, despite the fact that the results are also very similar, the classification order is different. However, the same models still appear in the first five places. See Section IV.

<sup>10</sup> The authors have shown that, with symmetrical distributions, the classification order in terms of individuals who are neutral to risk would hardly change, which gives an idea of the robustness of the results.

s	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
p <sup>s</sup>	.085	.077	.069	.062	.054	.046	.038	.031	.023	.015	.085	.077	.069	.062	.054	.046	.038	.031	.023	.015

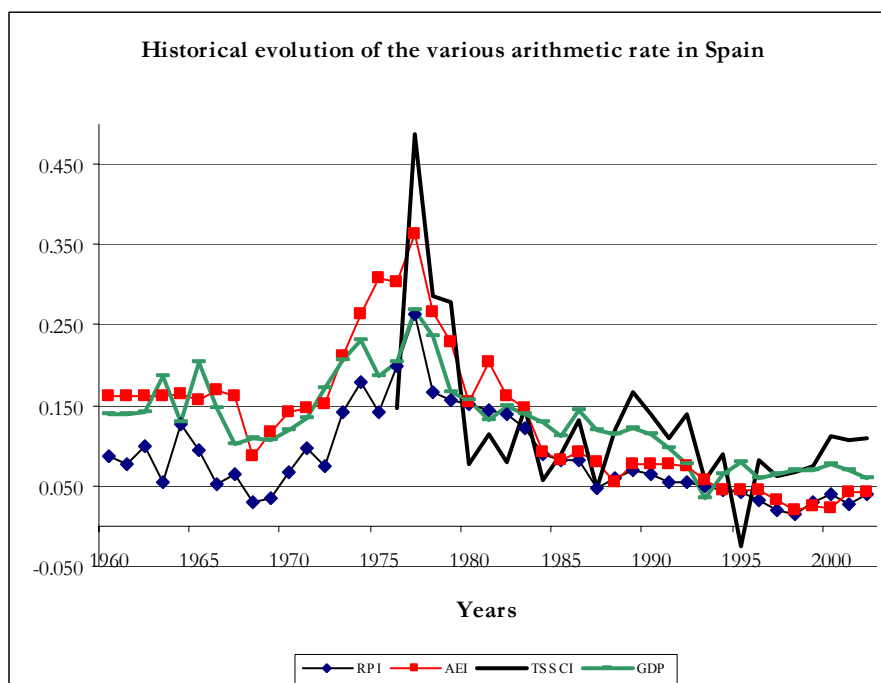
4) Periods:  $t = 0, 1, \dots, 75$ . Age of contributor/beneficiary from 25 (entry into the labor market) to 100 (final age appearing in the INE 98-99 mortality tables). A study of past employment figures representative of the different Social Security contribution groups in Spain indicate contribution periods that barely cover 35 years. According to figures published for Spain, the average age for entering the jobs market is around 25.

5) Years of evaluation: 2003, 2004...2078

6) Average value and past deviations of the parameters, in real terms:

Past deviations <sup>11</sup>	Year	2003	2005	2010	2015	2020	2025	2030	2035	2040	2045	>2050
	t	0	3	7	12	17	22	27	32	37	42	>47
$\sigma_{GDP} : 0.0219$	$\mu_{GDP,t}$	0.037	0.030	0.030	0.030	0.030	0.028	0.019	0.016	0.013	0.017	0.023
$\sigma_{RPI} : 0.0434$	$\mu_{RPI,t}$	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
$\sigma_{AEI} : 0.0337$	$\mu_{AEI,t}$	0.008	0.014	0.018	0.021	0.023	0.024	0.024	0.024	0.024	0.024	0.024
$\sigma_{TCSSI} : 0.0452$	$\mu_{TCSSI,t}$	0.035	0.027	0.026	0.025	0.024	0.022	0.013	0.010	0.007	0.011	0.017

Source: Authors, based on Herce and Alonso (2000)



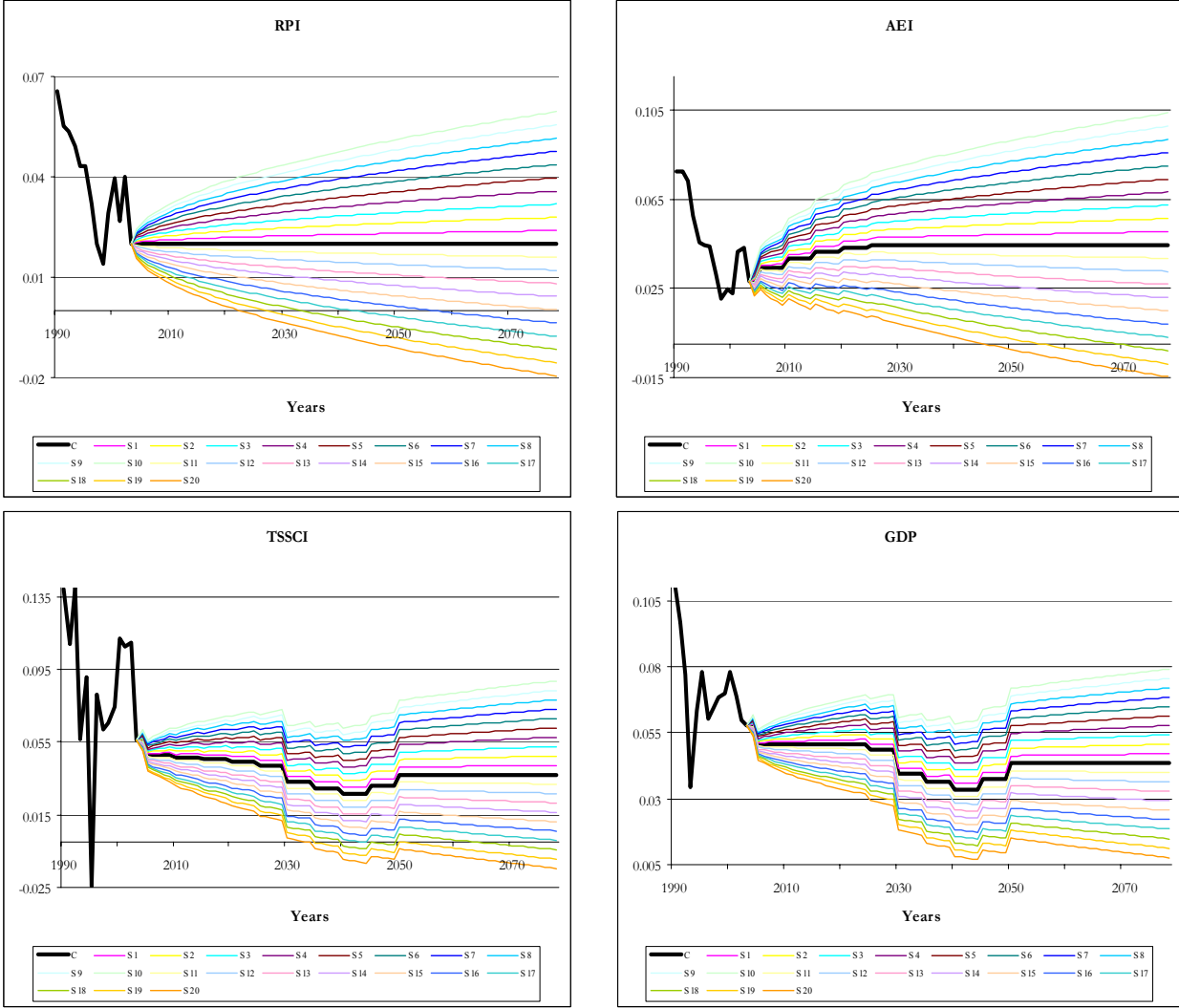
Graph 1: Historical evolution of the various arithmetic rates in Spain.

Source. RPI: Instituto Nacional de Estadística (National Institute of Statistics [NIS]). AEI: 1964-1976 (Earnings per hour worked), 1976-1981 (Average monthly salary per working person), 1981-2002 (Average earnings per worker per month) from the Bank of Spain's Statistics Bulletin. TSSCI: Social Security contributions by employed workers (RGSS in Spanish), General Social Security and NIS Treasury Reports. GDP: NIS Statistics Yearbook and the Bank of Spain's Statistics Bulletin.

Graph 2 shows the results of the projections for each of the twenty possible scenarios, for each of the macroeconomic variables in Table 4, and the last twelve annual values. It is interesting to see how the form of the graphs clearly illustrates the increasing uncertainty over time.

<sup>11</sup> See Graph 1.

Details of how the macroeconomic scenario has been constructed can be found in the paper by Herce and Alonso (2000). What most attracts the attention is the drastic change in the type of growth of the Spanish economy which, according to the authors, is caused by the great “manpower shortage” the Spanish economy will suffer from 2025. After 2025 it is the growth in productivity that becomes the key indicator of the economy's progress. The decrease in working population will become more and more obvious after 2020, given the stabilization of the rate of employment. Employment will enter a phase of negative growth. The economy will begin to shed jobs. The GDP will grow at a lower rate than productivity, and productivity will take over as the best indicator of the economy's progress.



**Graph 2: Evolution and projection of the RPI, AEI, TSSCI, and GDP**

Real salaries, which are the key for determining contributions as a whole, and employment will be growing at a lower rate than productivity, though following a similar pattern. The GDP deflator, which is assumed to be the same as the rate of inflation, maintains an annual growth rate of 2% throughout the period.

Alonso and Herce (2003) have carried out a new projection for the Spanish economy with the specific aim of evaluating the future perspectives of the Spanish pensions system. Assumptions regarding the future course of growth in employment, working population, productivity, earnings and inflation are combined - given the operating rules of the pension system - to enable forecasts to be made of the series of affiliates, pensioners, contribution income and spending on contributory pensions. The projections form a “central scenario” which could be judged as more or less optimistic depending on the assumptions adopted. The scenarios and results of the

projections cannot even be qualified as more or less realistic since they do not emerge from any prediction exercise. They are simply projections that answer questions such as “What would happen if the assumptions considered actually came true?”

As far as pensions are concerned, it is considered normal for projection exercises to be repeated at regular intervals to take into account new economic and demographic circumstances, changes in legislation, improvements in methodology and the need to explore new hypotheses. In the results presented below, reference is made to this new macroeconomic scenario. Nevertheless, although the projection values change, there is no need to modify the aim of the paper, which is to show a procedure for evaluating the risk the NDC system is subject to.

**IV.-ANALYSIS OF THE *AGGREGATE ECONOMIC RISK TO BENEFICIARIES***

The beneficiaries of pension systems are exposed to a number of risks, Valdés-Prieto (2002), which can be divided into diversifiable and non-diversifiable. The first group includes those that act in an uncoordinated way on the various members of the group. Non-diversifiable risks are those which materialize simultaneously either in a coordinated way or with a high level of correlation. Table 5 shows a classification order of the latter. Financial risks would almost exclusively affect capitalization systems. Economic risks would have a greater impact on PAYG systems, with NDCs being especially sensitive. Demographic risks would affect both PAYG and capitalization systems, but the effect would be more immediate on the PAYG ones. Lastly, political risks appear to a great extent in defined benefit PAYG systems, with NDCs being fairly immune, and this is precisely one of the greatest advantages of NDCs.

<b>Table 5. Classification of non-diversifiable risks in pension systems</b>			
<b>Types of risk</b>	<b>Risk origin factors</b>		
<b>Financial Risk</b>	From capital		
	From reinvestment		
	From inflation		
<b>Economic Risk</b>	<b>From the growth of unemployment</b>		
	<b>From the reduction in the growth rate of the GDP</b>		
	<b>From the reduction in the growth rate of real salaries</b>		
<b>Demographic Risk</b>	From the increase in longevity of the population		
	From the decrease in the rate of fertility		
	From the growth of the net emigration rate		
	From the reduction in the rate of activity		
<b>Political Risk</b>	From the reduction in the promised pension	Implicit	Inflation
		Explicit	$\sigma$ Retirement age
			$\tau$ Replacement rate
			$\sigma$ Requirements
<b>Source: Authors based on Valdés-Prieto (1998 and 2002)</b>			

The beneficiary is subject to risk in that he does not know for certain what the IRR on his contributions will be. The *aggregate<sup>12</sup> economic* risk for the beneficiary is defined as the possibility that the rate of return on the contributions paid may not coincide with the expected rate due to the uncertain return on an economic asset (behaviour of salaries, of the GDP, of the contributing population, etc.) which supports the notional retirement accounts and should be an indicator of the system's financial health. According to Table 5, the risk being quantified would mainly be economic risk, but this would also be influenced by demographic elements which alter economic activity. To quantify this risk it will be necessary to calculate how the return on contributions deviates from its expected value. This can be measured either by the typical variance or deviation

<sup>12</sup> This is called aggregate since only average rather than individual salary paths are considered.

of the IRR random variable associated with the contributor-beneficiary's contributions, or by the VaR.

The behavior of the arithmetic rates used as notional adjustment rates (see Table 6) for contributions and pensions is random, and this randomness is taken into account by the scenarios. This means that the IRR obtained from the equivalence between the amounts “tracked” in the notional account and the pensions also has an uncertain behavior pattern associated with each of the scenarios.

To measure economic risk to beneficiaries a scenario generation model is used enabling IRR behavior tracks to be projected into the future. This model quantifies the effect of the deviations brought about by the behavior of the real IRR when there are deviations in the economic parameters that affect its calculation.

Because the analysis of economic risk to beneficiaries is closely related to the concept of real IRR, the IRR must be defined precisely. According to Devesa et al. (2000), the apparent *a priori* expectation of real IRR for a contributor entering the labor market at age  $x_e$  in a pure PAYG system with retirement benefits, assuming the system's rules remain constant, is defined as the parameter of value  $i$  of the law of compound capitalization, which actuarially matches the flow of contributions with the flow of benefits.

The real IRR, for each scenario “s”, is determined from the following equation:

$$\sum_{x=x_e}^{x_r-1} RAC_x^s (1 + IRR^s)^{-(x-x_e)} = \sum_{x=x_r}^{\omega} RAP_x^s (1 + IRR^s)^{-(x-x_e)} \quad [6.]$$

$RAC_x^s$ : Real actuarial contribution paid at age “x” under scenario “s”

$RAP_x^s$ : Real actuarial pension received at age “x” under scenario “s”.

$IRR^s$ : Internal rate of return under scenario “s”.

The value of the real actuarial contribution for a person aged x:

$$RAC_x^s = Cr_x W_x^s {}_{x-x_e}p_{x_e} \quad [7.]$$

$Cr_x$ : Contribution rate at age “x”. This is assumed to be equal to 15% throughout the period. This is obtained as an approximation, given that in Spain there is no legally established allocation for retirement contingency. It has been considered that, according to data from the Social Security budget, out of the total contributions for common contingencies applicable in the general employed-worker system, a 15% contribution rate will be assigned to the retirement contingency.

$W_x^s$ : Salary base at age “x” under scenario “s”.

${}_{x-x_e}p_{x_e}$ : Probability that an individual of age “ $x_e$ ” will reach age “x”.

The real actuarial pension at age “x” is the real value of the pension affected by the probability of survival from the moment of entry into the labor market:

$$RAP_x^s = P_{x_r}^s {}_{x-x_e}p_{x_e} \prod_{t=x_r}^x (1 + \alpha_t^s) \quad [8.]$$

$P_{x_r}^s$ : Initial pension (at retirement age  $x_r$ ), obtained (see Equation 2) according to the notional capital accumulated under scenario “s”.

$\alpha_t^s$ : Arithmetic rate used to increase pensions under scenario “s”.

The determination of the IRR for each scenario “s” can also be expressed directly with the following equation:

$$\sum_{x=x_e}^{x_r-1} [Cr_x W_x^s p_{x-x_e}] (1 + IRR^s)^{-(x-x_e)} = \sum_{x=x_r}^{\omega} [P_{x_r}^s p_{x-x_e} \prod_{t=x_r}^x (1 + \alpha_t^s)] (1 + IRR^s)^{-(x-x_e)} \quad [9.]$$

The models based on the notional defined contribution account system used for calculating the initial retirement pension and its later variation are the following<sup>13</sup>:

Table 6: Formulae for calculating the initial pension and its later variation.			
Model	Revaluation of the contribution base	Notional rate for contributions	Notional rate for pensions
1	RPI	GDP	RPI
2	RPI	AEI	RPI
3	RPI	GDP	RPI±GDP differential
4	RPI	GDP	RPI±AEI differential
5	RPI	AEI	RPI±GDP differential
6	RPI	AEI	RPI±AEI differential
7	RPI	TSSCI	RPI
8	RPI	TSSCI	RPI±TSSCI differential
11	AEI	GDP	RPI
12	AEI	AEI	RPI
13	AEI	GDP	RPI±GDP differential
14	AEI	GDP	RPI±AEI differential
15	AEI	AEI	RPI±GDP differential
16	AEI	AEI	RPI±AEI differential
17	AEI	TSSCI	RPI
18	AEI	TSSCI	RPI±TSSCI differential

When the notional rate for pensions in the formulae in Table 6 shows, for instance, RPI±AEI differential, this means that pensions already in payment will be adjusted according to the RPI plus a positive or negative differential. In this example the differential depends on the behavior of the real AEI for each scenario relative to the expected AEI (average value). If the real AEI is greater than the expected one or the benchmark, then the variation for pensions in payment will be greater than the RPI. If the opposite is true, then it will be less. The other benchmark macroeconomic variables operate in the same way. This system of increasing pensions is inspired by the Swedish experience (see Table 1). The assumption that the correlation between the indices is perfect validates working on one model with different indices.

If the average expected replacement rate is analyzed with each of these models, because a number of them use the same indices to calculate the increase of contributions and the notional rate, the sixteen models analyzed can be broken up into six groups, the first four of which show very similar results.

Table 7 shows the replacement rate amounts for each of these groups. The first group, which assumes that the revaluation of the contribution base is in line with the AEI and that the capitalization of contributions is also carried out according to the GDP, is the one that generates the highest replacement rate. In a first approach it could be said that, of the models analyzed, those belonging to the first group are those which any well-informed beneficiary would choose *a priori*. Indeed, all those with contribution bases that vary in line with the AEI are preferable, in

<sup>13</sup> The fact that we use different indices in the same model illustrates the importance of our assumption between these factors.

terms of the average expected replacement rate, to those which follow the RPI. This is because a higher replacement rate is achieved in models where a greater contribution effort is made.

<b>Table 7. Average expected replacement rate. Retirement age 65.</b>		
<b>Average expected replacement rate</b>	<b>Model</b>	<b>Group</b>
46.43%	11	1
	13	
	14	
46.39%	1	2
	3	
	4	
46.36%	12	3
	15	
	16	
46.33%	2	4
	5	
	6	
41.27%	17	5
	18	
41.24%	7	6
	8	

Another thing that attracts the attention is the value of the replacement rate. After forty years of contributing, the formula that provides the best replacement rate is the one for around 46.5%. This is in sharp contrast to the replacement rate currently supplied by the system, which is around 92%. If the notional accounts system were applied, in the best of cases the initial pension would reach 51% of that obtained under the present PAYG system applying in Spain. If people started work at 20 instead of 25, these replacement rates would be slightly higher, reaching 49% in the case of group 1.

Much of the above difference can be attributed to the way the current pension calculation formula is designed. According to Devesa and Vidal (2004), if, instead of taking the last 15 years of contributions into account to calculate the regulating base, the whole working life were considered - as is advisable in contributory systems which aim at proportionality - the replacement rate would have been about 75% for a person retiring at age 65 with 40 years contributions.

The information in Table 7 is valid for carrying out a first comparative analysis between the different models. To analyze economic risk to beneficiaries, various moments of the IRR distribution, such as the average, the deviation and the VaR, need to be calculated. In no case can the average replacement rate be a good indicator of the aggregate economic risk since it would only take account of the randomness associated with the “capitalization” of the contributions, leaving aside the randomness associated with the adjustment (increase) of those pensions already in payment.

The results obtained for the average expected IRR are shown separately for men and women in Table 8. Also shown is the percentage of expected deviation from the IRR for each model. Five basic aspects need to be highlighted:



<b>Model</b>	<b>IRRM average</b>	<b>IRRM deviation</b>	<b>% DevM</b>	<b>IRRW average</b>	<b>IRRW deviation</b>	<b>% DevW</b>
14	0.02492	0.01148	46.06%	0.03441	0.01192	34.64%
5	0.02491	0.01203	48.31%	0.03440	0.01364	39.65%
16	0.02490	0.01331	53.45%	0.03437	0.01372	39.90%
6	0.02489	0.0133	53.43%	0.03437	0.01349	39.26%
15	0.02489	0.01208	48.53%	0.03437	0.01234	35.92%
3	0.02488	0.01022	41.08%	0.03436	0.01065	31.00%
1	0.02486	0.00796	32.02%	0.03435	0.00823	23.94%
13	0.02485	0.01035	41.64%	0.03433	0.01057	30.79%
<b>11</b>	<b>0.02483</b>	<b>0.00791</b>	<b>31.84%</b>	<b>0.03433</b>	<b>0.00819</b>	<b>23.86%</b>
12	0.02482	0.00991	39.90%	0.03431	0.00997	29.07%
17	0.02111	0.01186	56.19%	0.03065	0.01169	38.14%
7	0.02101	0.01164	55.42%	0.03064	0.01166	38.04%
8	0.02097	0.01651	78.73%	0.03064	0.01682	54.89%
<b>18</b>	<b>0.02097</b>	<b>0.01651</b>	<b>78.74%</b>	<b>0.03064</b>	<b>0.01682</b>	<b>54.91%</b>
2	0.02046	0.00666	32.57%	0.02970	0.00667	22.47%
4	0.01926	0.00729	37.84%	0.02845	0.00755	26.56%

- 1) The analysis of the average IRR shows clear differences between men and women. This discrepancy comes about because the joint average life expectancy of men and women at retirement age was used when calculating the initial pension. Given that women have a higher life expectancy, the expected return on contributions is much higher.
- 2) If Tables 7 and 8 are compared, no clear relation between the replacement rate and the IRR can be seen. This is because the replacement rate refers exclusively to the initial pension and, in addition, the contribution effort made is not taken into account. The IRR, however, relates all the probable inflows and outflows, and takes into account how the pension can vary over time.
- 3) There are only very small differences between the real average expected IRR for both men and women in the first ten models. This appears to indicate that the participant-beneficiary could choose any of them using his or her degree of risk aversion as a basis for making the decision.
- 4) The values obtained for the real IRR appear to be surprisingly low, but in fact they are not that low as the calculation is being considered *a priori*. The values will increase proportionally as the contributor is assumed to grow older. Calculating the IRR *a priori* is considered a better way of showing the risk the contributor-beneficiary faces, given that it takes into account the uncertainty associated with the arithmetic rate of the index for adjusting pensions and that for capitalizing contributions. With similar assumptions, and assuming current Spanish legislation constant for the whole time period considered, the real IRR would be 4.05% and 4.93% for men and women respectively. However, it would be best to qualify the above figures since the value of the IRR in the defined benefit PAYG system does not include possible future reductions in its value since it is calculated in a system in which financial equilibrium is presupposed. Future pensioners will probably have to make greater contributions (through tax increases) and/or receive smaller pensions. In other words, if the defined benefit system intends to respect its acquired commitments to members, it must be because available financial resources exist to cover the system's future deficit. If these funds were used in the notional accounts system, this would provide a larger pension, thereby reducing the IRR differential.

- 5) The average values undergo deviations, which imply that those models that generate a greater deviation of the IRR relative to the average IRR are riskier. The listing in order of deviation is the same for men and women as they depend on the same volatility factors. Model 18 is seen to be the one showing the highest risk in terms of typical deviation, while Model 11 has the least. In general terms, IRR deviation for women is greater than for men.

Looking from the perspective of risk, an interesting instrument to apply is the Value-at-Risk (VaR). As Jorion (1997) writes, “*VaR summarize the expected maximum loss (or worst loss) over a target horizon within a given confidence interval*”

In the analysis below, this expected loss is taken to be the minimum value of the IRR. For  $\delta$  % probability, and provided that the conditions included in the scenario generation model used are maintained, the minimum IRR value for each of the models is expressed as:

$$\text{VAR}_{\delta}(\text{IRR}) = F_{\text{IRR}^s}^{-1}(1 - \delta) = \text{Sup} \left[ \text{IRR}^s : F_{\text{IRR}^s}(\text{IRR}^s) \leq (1 - \delta) \right] \quad [10.]$$

where  $F_{\text{IRR}^s}^{-1}(1 - \delta)$  may be seen to be the inverse of the distribution function of the random IRR variable for an accumulated probability of  $(1 - \delta)$ ; i.e, the  $(1 - \delta)$  centile.

Clearly those alternatives with a lower  $\text{VAR}_{0.95}$  imply greater risk. It can be seen from Table 9, where  $\text{VAR}_{0.95}$  is calculated, that the results for men and women coincide in most cases.

<b>Table 9. VaR<sub>(0.95)</sub> for expected IRR for men (M) and women (W). Retirement age 65</b>			
<b>VaR<sub>(0.95)</sub> IRRM</b>	<b>Model</b>	<b>VaR<sub>(0.95)</sub> IRRW</b>	<b>Model</b>
0.01051	11	0.01953	11
0.01050	1	0.01950	1
0.00873	2	0.01803	2
0.00707	12	0.01625	12
0.00646	3	0.01526	13
0.00645	13	0.01525	3
0.00604	4	0.01485	4
0.00429	14	0.01300	14
0.00291	15	0.01189	15
0.00291	5	0.01186	5
0.00070	6	0.00956	16
0.00069	16	0.00955	6
-0.00025	17	0.00928	17
-0.00029	7	0.00922	7
-0.00927	8	-0.00015	18
-0.00928	18	-0.00017	8

For both men and women the models that provide least value are 8 and 18. The three models with the least risk for both men and women are 11, 1 and 2.

If the beneficiary is a man (woman) who decides to use the TCSSI as a notional rate for contributions and the  $\text{RPI} \pm \text{TCSSI}$  differential as a notional rate for pensions (models 8 and 18), there is a 95% chance of his IRR being greater than -0.92% (-0.017%). However, if the same man chooses GDP as a notional rate for contributions and RPI as a notional rate for pensions (models 1 and 10), there is a 95% probability that his IRR could be greater than 1.05% (1.95%).

In the Model 11 hypothesis, the VaR for men ( $\text{VaR}_{0.95} \text{ IRRM} = 0.0105$ ) means a 58% reduction in average expected IRR ( $\text{IRRM average} = 0.0248$ ), while for women the VaR reduction in average

expected IRR is around 44%. For models 1 and 2 the results are very similar. The men's VaR is lower than the women's, and so women therefore run less risk.

If, instead of taking the Herce and Alonso (2000) paper as a starting point to develop the scenarios, the most recent version - Alonso and Herce (2003) - had been used, the results would point to a greater risk, a lower replacement rate and a lower expected return for the beneficiaries.

#### IV.1- Economic risk to beneficiaries and risk aversion

In order to carry out an overall risk analysis, the beneficiary's subjectivity in evaluating risk through his risk aversion must be introduced. If the risk analysis were made in terms of the expected utility of the IRR, difficulties could arise due to the fact that on the one hand the IRR may take on negative values whose utility could be difficult to define, and on the other because its relation to the beneficiary's level of consumption is not direct. Levy and Markowitz (1979) and Kroll et al (1984) show that the expected utility of the return can be estimated via a function that relates the average and the variance. This function will reflect the attitude to risk. Thus, if the function used quantifies the beneficiary's attitude to risk, the choice of model obtained will follow this criterion or value, with the beneficiary opting for riskier models when the function reflects that he is less averse to risk, and more conservative models the more averse to risk he is.

The function used, based on Markowitz's theory, is as follows:

$$JR(IRR) = \mu_{IRR} - \frac{\gamma}{2} \sigma^2_{IRR} \quad [11.]$$

where:

$\mu_{IRR}$  : average value of the IRR

$\sigma^2_{IRR}$  : variance of the IRR

$\gamma$  : parameter that quantifies risk aversion.

If  $\gamma = 0$ , the individual is neutral to risk.

If  $\gamma > 0$ , the individual is averse to risk. The higher  $\gamma$  is, the greater the risk aversion will be.

The beneficiary will choose whichever model supplies the greatest value for this function, in relation to his risk aversion. The option chosen by an individual who is neutral to risk coincides with the maximization of the average IRR.

Different risk aversion coefficients are assumed, classified as shown in Table 10. Those beneficiaries with greater risk aversion (30), choose model 1 for preference. This model is one of those that represent less risk in VaR terms, and the combination of average IRR and deviation of IRR represents the second lowest risk. With a low risk aversion coefficient (1), the optimal choice is similar to the neutral case, since much greater weight is given to the IRR.

It can also be seen from Table 10 that for aversion coefficient values greater than or equal to 10 there is no substantial change to the classification order. Models 17, 7, 8, 18, 2 and 4 are the worst in all the cases considered, though their ranking varies according to the degree of risk aversion considered. In the same way, the ten remaining models are always in one of the first ten positions. This is because in the first case (neutral to risk) there is a large gap between the value of the IRR for the last of the first group (2.482% for model 12) and for the first of the second group (2.111% for model 17). This creates a barrier between the two blocks which cannot be overcome when risk aversion is introduced.

The results for women are almost identical to those for men.

$\gamma = 0$ neutral	$\gamma = 1$	$\gamma = 2$	$\gamma = 5$	$\gamma = 10$	$\gamma = 20$	$\gamma = 30$
14	14	1	1	1	1	1
5	5	14	11	11	11	11
16	3	3	3	3	12	12
6	1	11	14	12	3	3
15	15	5	13	13	13	13
3	16	13	12	14	14	14
1	6	15	5	5	5	5
13	11	12	15	15	15	15
11	13	16	16	16	16	16
12	12	6	6	6	6	6
17	17	17	17	17	2	2
7	7	7	7	7	17	17
8	8	8	2	2	7	7
18	18	18	8	8	4	4
2	2	2	18	18	8	8
4	4	4	4	4	18	18

#### IV.2- Economic risk to beneficiaries and retirement age

One of the theoretical advantages of the notional accounts system is that it more directly reflects the individual's preferences with regard to the pension they wish to receive at the end of their working life, since the system manages to tighten the pension-contribution relationship, and therefore achieves greater equality or “actuarial fairness”. According to Williamson (2004), NDCs are designed to reward those who remain longer in the labor force and penalize those who retire early. It is interesting to study whether retiring earlier or later than the accepted benchmark retirement age would have any important effect on the risk faced *a priori* by the beneficiary. With this end in view two suppositions are made:

- 1) The beneficiary takes early retirement at 60.
- 2) The beneficiary defers retirement age until 70.

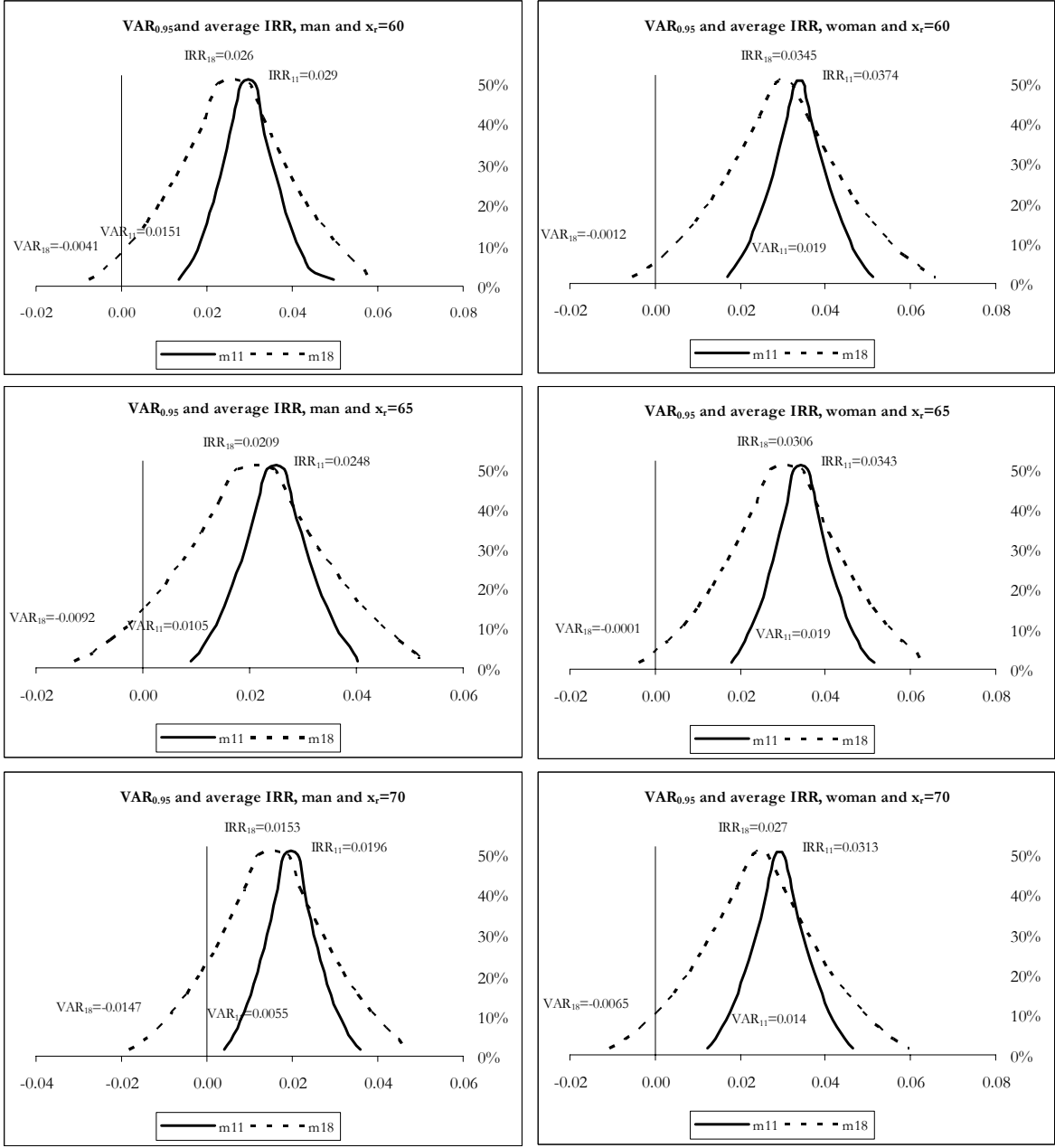
60 years		Model	65 years	Model	70 years		Model
0.784	36.39%	11	46.44%	11	1.367	63.38%	12
		13		13			15
		14		14			16
0.775	35.94%	1	46.40%	1	1.364	63.22%	2
		3		3			5
		4		4			6
0.748	34.68%	12	46.37%	12	1.307	60.70%	11
		15		15			13
		16		16			14
0.748	34.67%	2	46.33%	2	1.305	60.54%	1
		5		5			3
		6		6			4
0.800	33.03%	7	41.28%	17	1.291	53.29%	17
		8		18			18
0.801	33.02%	17	41.24%	7	1.289	53.15%	7
		18		8			8

Table 11 shows the results for the replacement rate when the beneficiary retires at 65, and the reduction coefficient for each of the suppositions put forward. In this table the models are ordered by the numerical value of the replacement rate, from highest to lowest. If the beneficiary retires before 65, the reduction coefficient is simply rate 60 divided by rate 65. If the coefficient is

less than one it implies a penalty because the initial pension is decreased, whereas if it is greater than one the effect is reversed.

The adjustment coefficient is less than one when the beneficiary takes early retirement at 60 and greater than one when retirement age is deferred until 70.

The replacement rate increases with age and the number of years contributions have been paid. The disincentive to work brought about in a badly designed defined benefit PAYG system therefore seems to be mitigated.



**Graph 3: VaR<sub>0.95</sub> and average IRR for the riskiest (m18) and least risky (m11) models, for men and women and different retirement ages.**

The cancellation or weakening of this disincentive to work is questionable if the data for the average expected IRR are analyzed. The results of this are shown in Graph 3, which includes the VaR<sub>0.95</sub> and average IRR for the riskiest and least risky models (18 and 11 respectively) for both men and women and different retirement ages. It can be seen that for both men and women the average IRR decreases with age and the number of years contributions have been paid. This

clearly indicates that the cancellation of the work disincentive effect is much more apparent than real. Furthermore, from the point of view of the expected return on contributions, any of the formulae tested would bring about the opposite effect to that expected.

In terms of risk as measured from the perspective of the  $VaR_{0.95}$ , it would not appear to be a good decision *a priori* to delay the age of retirement and pay contributions over more years either, since the expected result is unfavourable for both men and women. It could be said that it is riskier to retire at 70 than at 60, since the extreme IRR values are lower at 70 than at 60. If it were considered, as Valdés-Prieto (2002) suggests, that by taking early retirement the retiree has more leisure time - which is valued very positively - then the conclusions reached would be strengthened even more in the sense that taking early retirement would imply a greater expected return, less risk to bear and greater leisure opportunities.

Another interesting aspect (see Table 12) is that taking the degree of risk aversion combined with the envisaged retirement age also affects the *a priori* choice of model of notional retirement formula, although this would have a greater impact on those individuals who are less averse to risk.

Sex	Retirement age	$\gamma = 0$ neutral	$\gamma = 1$	$\gamma = 2$	$\gamma = 5$	$\gamma = 10$	$\gamma = 20$	$\gamma = 30$
Men	60	14	14	1	1	1	1	1
	65	14	14	1	1	1	1	1
	70	12	12	12	12	12	2	2
Women	60	14	14	1	1	1	1	1
	65	14	14	1	1	1	1	1
	70	12	12	12	12	12	2	2

In fact one of the criticisms usually made of notional accounts systems, as pointed out by Disney (1999), is that the contributors take on the risk of the evolution of the arithmetic rate and are subject to a risk-return trade-off they have not chosen, i.e. their aversion to risk is not taken into account like it is in private capitalization funds. One way of avoiding this problem would be to have a menu of retirement formulae available, like those proposed for Spain, then every three or four years or so the contributor could change the contribution variation rate according to his perception of risk and the evolution and envisaged path of the indices.

Involving the individual in taking decisions as to the model he considers most suitable will make him feel much more committed to the NDC system, which is essentially much more robust financially than the defined benefit system, and minimizes the risk of political manipulation as the benefits cannot be increased arbitrarily. This does not mean that there are no mechanisms to safeguard the financial equilibrium of the system in case of economic and/or demographic shocks. In practice, as mentioned above, Settegren (2001) points out that some countries have mechanisms to stabilize the system in case serious financial imbalances appear.

## **V.-CONCLUSIONS AND FUTURE RESEARCH**

An unexplored aspect of NDCs is the study and quantification of the economic risk faced by the contributor-beneficiary. In this paper we have estimated the aggregate economic risk to which the beneficiary would be exposed if a retirement pension system based on notional account philosophy were to be introduced. For this we have used scenario generation techniques to make projections of the factors determining the real expected internal rate of return (IRR) and the expected replacement rate (RR) for the beneficiary according to sixteen retirement formulae. The results of the IRR calculation - average value, standard deviation and value-at-risk (VaR) - have been analyzed both in objective terms and for different degrees of participants' risk aversion. The

model has been applied to the case of Spain, but it could equally be applied to any country with reliable historical macroeconomic data and reasonable projections.

The *a priori* average expected IRR for both men and women following any of the formulae tested based on representative indices of relevant macroeconomic variables is quite clearly lower than the IRR awarded today on contributory retirement pensions by current Spanish legislation. The envisaged replacement rate in the most favourable formula barely reaches 50.5% of that obtained today. This only goes to highlight the profound structural actuarial imbalance present in the current configuration of the defined benefit retirement pension system in Spain.

The preferred models for both male and female beneficiaries who are neutral to risk are 14 and 5, in descending order. The first of these capitalizes the contributions in line with the expected evolution of the GDP; the second follows the AEI. In both cases the pensions can participate in the probable upward fluctuations of the salaries index above that foreseen.

Taking the degree of risk aversion into account slightly changes the preferences established by following only the criterion of average expected IRR. Individuals with a more marked aversion to risk, both men and women, would always choose model 1 first, opting next for model 14 according to how their attitude to risk tends towards neutral.

From the point of view of risk to be borne as measured by the VaR, the three models proposed that have the lowest value and therefore less risk are 11, 1 and 2, for men and for women. Models 1 and 11 use the expected GDP and RPI as a notional rate for contributions and pensions in payment respectively, while model 2 uses the AEI for the capitalization of contributions. In any case, the minimum level of IRR in the best model (model 11), 1.05% and 1.95% for men and women respectively, would be substantially less than the IRR stemming from current legislation, 4.05% and 4.93% for men and women respectively, under the highly improbable supposition that the system could be maintained without changes in regulations for the whole of the time period of the projection. It is clear that the political risk of the pension promised under current Spanish legislation being reduced is extremely high for current contributors.

The effect of deferring retirement age, although providing a higher expected replacement rate for all the models studied and an adjustment coefficient greater than one, seems to corroborate that these systems really do provide a disincentive to leave the labor market. At the same time, other effects of deferring retirement age are a lower expected IRR and a greater risk be faced. This would suggest that the possible introduction in Spain of any of the models studied would need some sort of correctional element in order for it not to bring about the opposite effect to that desired in the form of growing risks and decreasing returns.

An important aspect to highlight is that, if a notional accounts system were introduced, it would be best if contributors were able to change the notional rate on contributions at regular intervals, like in individual capitalization account systems, so as to adjust it to their perception of risk and to the predicted evolution and path of the indices.

Finally, future research should be directed towards perfecting the scenario generating model. An alternative could be a relaxing of the hypothesis that there is a perfect correlation between the indices analyzed, which would mean carrying out a statistical analysis of the behaviour of the time series. Another alternative could be that of not pre-setting the distribution values, and generating a normal distribution (0,1) through a Montecarlo simulation. The greatest difficulty with this alternative is that the number of scenarios would increase greatly, but then again the paths might behave more in line with macroeconomic reality. Lastly, with regard to assessing beneficiary risk in subjective terms, apart from considering the analysis of the IRR via the Markowitz function,

the analysis could be extended by assessing the expected utility of the future pension throughout the time horizon.

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