

# IAVI is a 25y old global organization focused on the discovery and development of globally accessible vaccines & Abs for infectious diseases



Four disease areas:



**HIV/AIDS** 



**Tuberculosis** 



Emerging Infectious Diseases



Neglected Diseases



~280 employees

Headquartered in New York

6 Global Offices: NY London, Amsterdam, New Delhi, Nairobi, and South Africa



4 discovery laboratories in partnership with leading research institutions:

Neutralizing Antibody Center (IAVI/Scripps Research, La Jolla)

**Design and Development Laboratory** (IAVI, Brooklyn)

Human Immunology Laboratory (IAVI/Imperial College, London)

Translational Health Science and Technology Institute
(IAVI/Government of India, Delhi)



\$100M revenue

57 ongoing research and development programs

> 150 partnerships with public and private organizations across the world, including major Pharma and Biotech

www.iavi.org

#### IAVI gratefully acknowledges the generous support provided by the following major donors

































Foundation for the National Institutes of Health | National Institute of Allergy and Infectious Diseases | amfAR, The Foundation for AIDS Research |
The Buimerc Group | Broadway Cares/Equity Fights AIDS | Cancer Research UK | The City of New York, Economic Development Corporation |
Congressionally Directed Medical Research Program (DoD) | GSK | The Hearst Foundations | Keith Haring Foundation |
Merck & Co., Inc., Kenilworth, NJ, USA (known as MSD outside the USA and Canada)

And many other generous individuals and partners around the world

As of September 2020

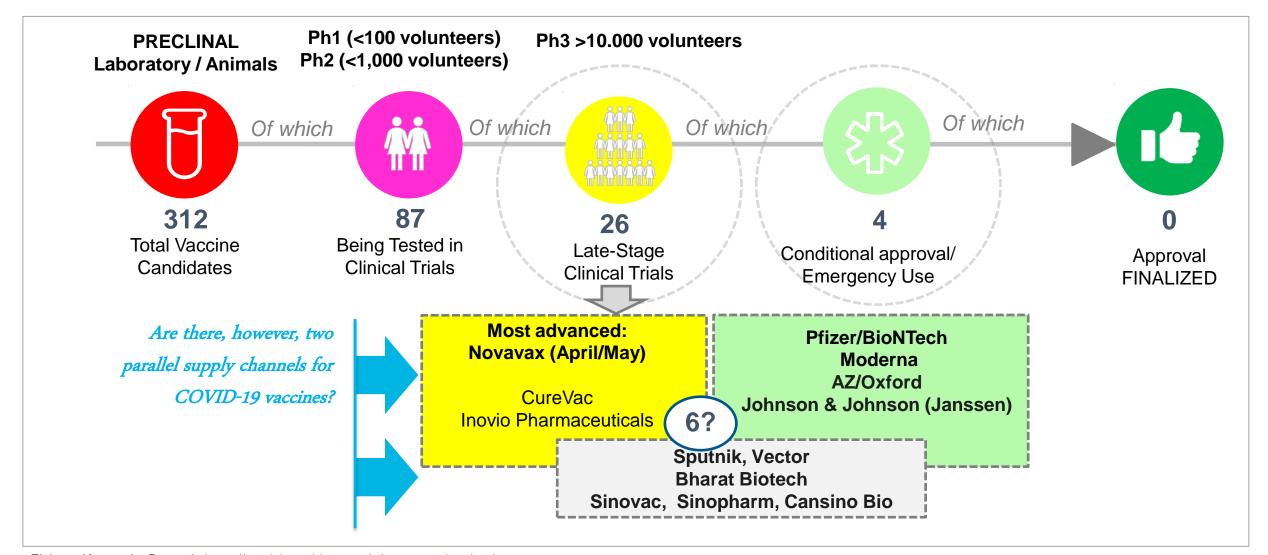


<u>WE</u> have FOUR internationally approved vaccines and additional >6 approved by local authorities.

It is essential to ensure the availability of highquality data for all COVID-19 vaccines and continuously updated.

### The "impossible" unlocked together: 312 programs, 87 in clinical trials, and 4 (+6?) EUA/conditionally/used outside of Clinical Trials

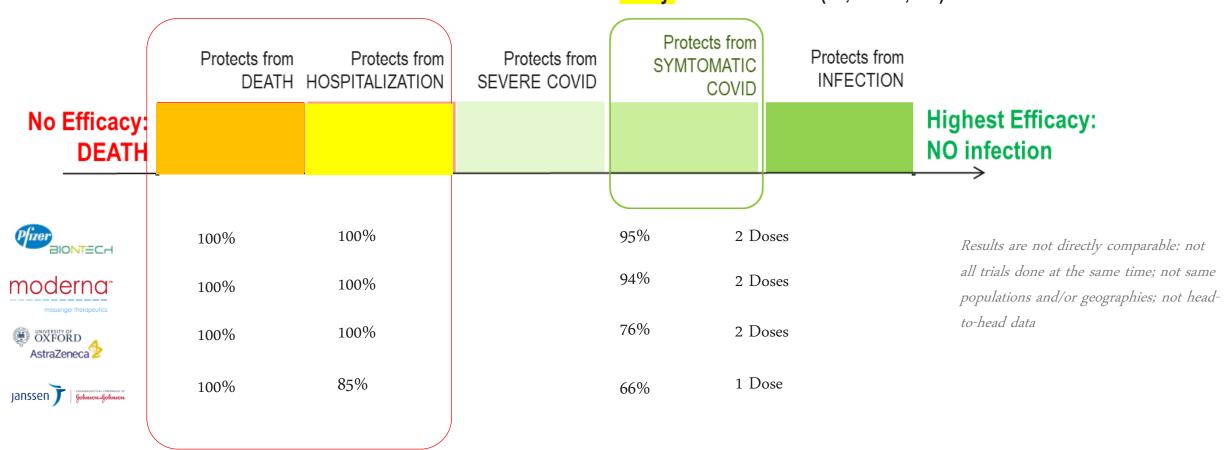




## All 4 internationally approved vaccines decrease by 100% risk of death from COVID-19. Data is not widely available for the "local vaccines"



CT measure Efficacy based on a predefined "endpoint" and safety based on the "n" (30,000-40,000)



#### It's critical to avoid that the developing world views certain vaccines as "second-hand substitutes" that richer countries don't want



#### The FACTS

Exclusive: Fauci says U.S. may not need

AstraZeneca COVID-19 vaccine

HEALTHCARE & PHARMACEUTICALS APRIL 1, 2021 / 7:40 PM / UPDATED 11 DAYS AGO

By Julie Steenhuysen

x2.300



Risk of very rare thrombotic events if vaccinated with AZ

"1 case/100,000 person" (latest EMA update)

0.001%

Cases <u>anaphylactic shock</u>: 3.8 cases per million doses of <u>Pfizer 0,00038%</u>; 2.5 cases per million doses of <u>Moderna 0,00025%</u>

**COVID** death risk if you are infected

3.3 M infected and 76,328 deaths (worldwide)

2.3%

"With the string of communications blunders and a rare side effect, the developing world may view the AstraZeneca vaccine as a second-rate substitute that's being dumped on poorer nations" National Geographic, April 1, 2021

Risk can increase as RWE data emerges

How long do they protect?

Will they keep efficacy against new variants?

Additional very rare Adverse Events (AEs)?

Efficacious and safe in infants (<12)?

Will we need additional shots?

...

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<u>WE</u> have an unprecedented challenge: vaccinating the world at the same time.

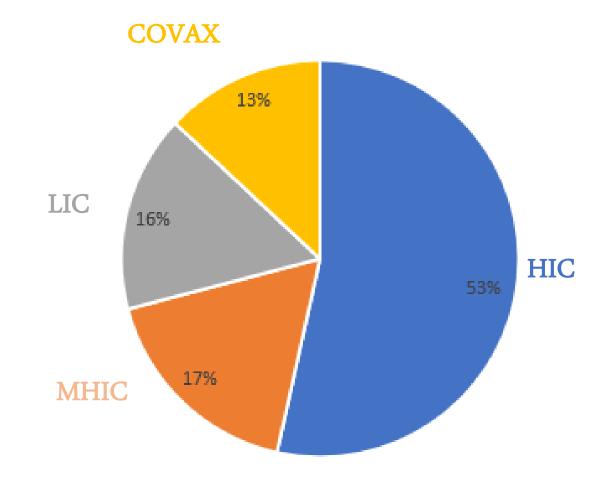
So far, global distribution of available vaccine doses is following "my country first" principle.

#### High and middle-high income countries have purchased 71% of the 8,600 million available doses

**14,900 M doses reserved:** 8.6 billion confirmed purchased doses, with another 6.3 billion doses potential expansion

- 4,600 M High Income Countries
- 1,500 M Middle High Countries
- 1,381 Low Income Countries
- 1,120 COVAX

Source: <u>Duke Global Health Innovation Center</u> (30 MAR 2021)



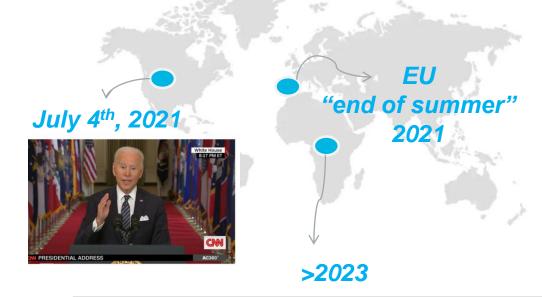
## Vaccination rates *differ greatly country by country* and the expectations of "heard immunity" range from "4<sup>th</sup> of July 2021" to "maybe 2023 onwards"

% of population

Countries and regions	Doses administered ▼	Enough for % of people	% of population		
			given 1+ dose	fully vaccinated	Daily rate of doses administered
Global Total	797,516,706	-	-	-	18,047,446
U.S.	189,692,045	29.6	36.4	22.3	3,214,893
China	167,343,000	6.0	-	-	3,910,429
India	108,292,423	4.0	6.9	1.0	4,169,609
EU	95,960,107	10.8	15.1	6.0	2,242,658
U.K. +	39,846,781	29.8	48.2	11.5	404,720
Brazil	31,068,617	7.4	11.3	3.5	816,698
Turkey	18,959,867	11.4	13.6	9.2	250,760
Germany	18,231,747	11.0	15.9	6.1	483,338
Indonesia	15,602,574	2.9	3.9	2.0	359,343
France	14,864,281	11.5	17.0	5.9	338,686
Italy	13,125,458	10.9	15.2	6.5	272,914
Chile	12,035,524	31.5	38.6	24.4	178,355
Russia	11,650,000	4.0	4.7	3.2	75,000
Mexico	11,395,137	4.5	7.3	1.6	337,020
Spain	10,784,997	11.6	16.5	6.7	291,615
Israel	10,269,455	56.7	58.8	54.6	20,670
UAE	9,037,923	42.0	-	-	63,029
Morocco	8,635,238	12.1	12.6	11.7	47,455
Canada +	8,143,528	10.9	17.7	2.1	250,748

Global Vaccination Campaign (Bloomberg, updated 13 APRIL 2021)

1.5 years\* to vaccinate 70% of the world and your timelines will very much depend on where you live



30 percent of Kenyans will have been vaccinated by 2023.

\*Assumptions: 18 Million doses/day; 9,975 Million doses needed (70% of 7,500 Million people eligible; 10% one-dose vaccines and 90% two-dose)

## All geographies are leveraging their "country power" (financial, manufacturing, political....) to enable an accelerated vaccine access to their local populations

#### India Suspends Covid-19 Vaccine Exports to Focus on Domestic Immunization

The government hasn't made a statement on the temporary move, which threatens to disrupt distribution to the developing world

Source: WSJ March 25, 2021

#### African Vaccine Delivery Is Slowed by India's Second Wave

By Janice Kew

April 8, 2021, 12:21 PM EDT Updated on April 9, 2021, 4:15 AM EDT

Source: Bloomberg April 8, 2021

#### African Union drops plans to buy Covid-19 vaccines from the Serum Institute of India

The AU is exploring purchasing jabs from US firm Johnson & Johnson

Source: The Independent, April 9, 2021



Source: Financial Times April 7, 2021

local cases fall

India to restart Covid vaccine exports in June if

Serum Institute says it hopes to ship jabs abroad 'without compromising the needs of our country'

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Source: Business Insider, March 12, 2021

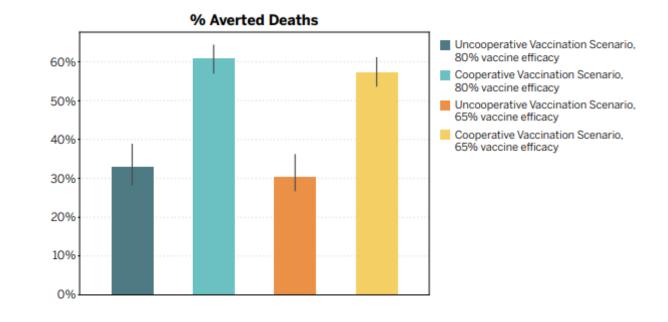
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<u>WE</u> would save more lives and would enable an accelerated financial recovery of the global economy (with significant ROI for HIC) if we were enabling global equitable distribution.

#### Some early data demonstrated that *unequitable vaccine distribution could* cause twice as many deaths as distributing theme equally

61% of deaths could be averted if the vaccine was distributed to all countries proportional to population, while only 33% of deaths would be averted if high-income countries got the vaccines first.

Source: Northeastern (14 SEP 2020)





"When countries cooperate, the number of deaths is cut in half." Mateo Chinazzi

### Global vaccine access and distribution could avoid to high income countries between \$203 billion and \$5 trillion of additional financial burden



The ACT Accelerator is fully costed at US\$ 38 billion: US \$27.2 billion investment on the part of advanced economies – the current funding shortfall to fully capitalize the ACT Accelerator and its vaccine pillar COVAX – can generate returns as high as 166x the investment.



The economic costs borne by wealthy countries in the absence of multilateral coordination guaranteeing vaccine access and distribution range between **US \$203 billion and \$5 trillion,** depending on the strength of trade and international production network relations.

Source: International Chamber of Commerce (25 JAN 2021)

